

# Markets designs for low-carbon, low-cost electricity systems

IRENA - Innovation week

David Nelson  
Climate Policy Initiative

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Email:  
David.Nelson@cpisf.org



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19 Hatfields  
London, SE1 8DJ  
United Kingdom  
[climatepolicyinitiative.org](http://climatepolicyinitiative.org)

The economics of electricity markets are changing due to new technology and carbon constraints

We need to develop and incentivize different sources of flexibility – batteries, demand management, flexible generation – while keeping finance costs low, to benefit from these new economics

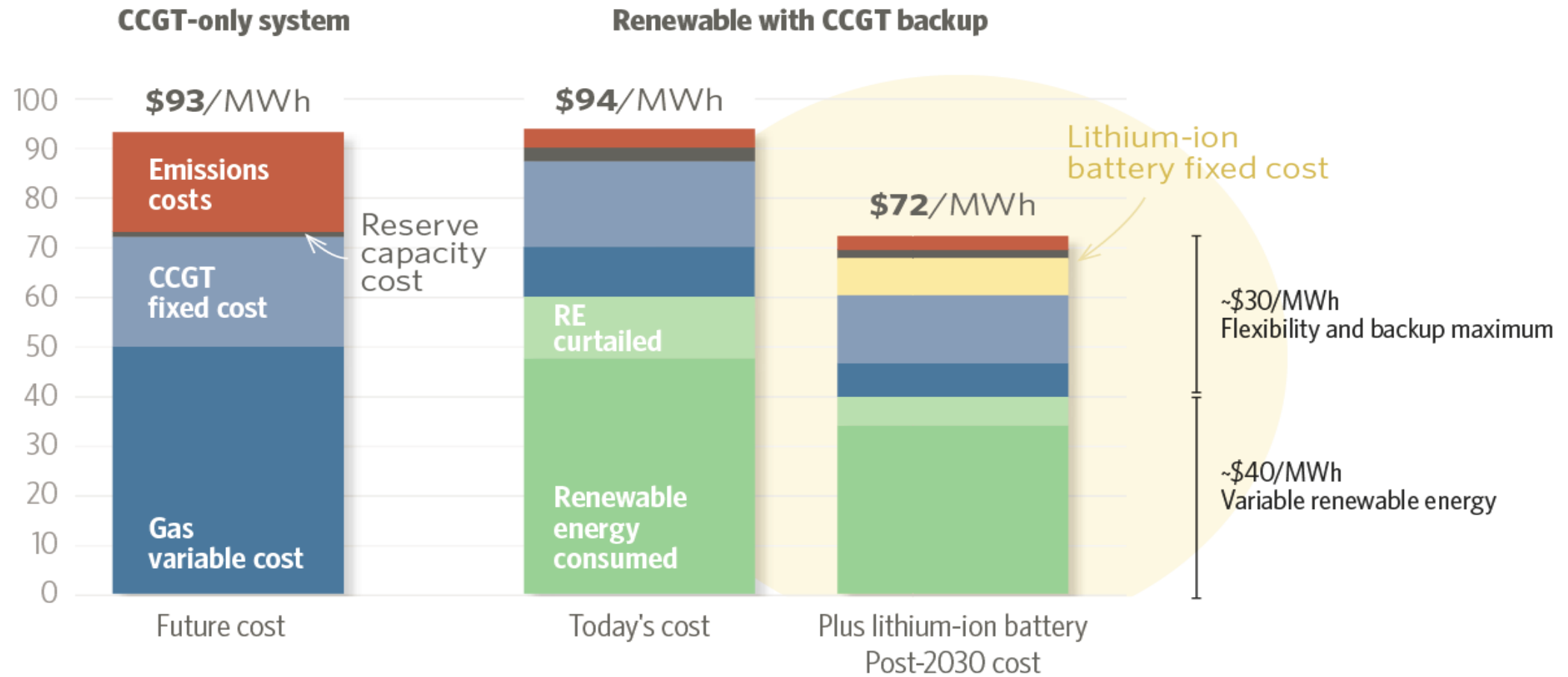
Current approaches to electricity market design solve only a part of the problem, while creating new problems

A low cost and effective way forward would combine parts of different electricity market concepts and tailor them to the technical and financial characteristics of low carbon and flexible technology

With the right market design, by 2030 a new electricity system based almost entirely on variable renewable energy could be cheaper than a gas based system

Total cost of generation from renewables and CCGT-based systems including flexibility (with a carbon price)

**Power generation and balancing cost**  
\$/MWh, including \$50/tonne CO<sub>2</sub> carbon value



# The system needs to meet many flexibility requirements that grow with increased shares of low-carbon power

Power systems require multiple types of flexibility to manage variability and uncertainty

**Increase in flexibility needed with growth of low-carbon power**

		Type of flexibility	Renewables-based	Nuclear	Fossil fuels with CCS
Real-time operations	<1 min	<b>Spinning and load-following</b>	<b>Low to moderate</b> Modest increases in forecast error with more variable generation	<b>Low</b> Low demand forecast errors	<b>Low</b> Low demand forecast errors
	5 min	<b>Short-term reserve</b>			
Scheduling and forecasting	15 min				
	Hour	<b>Ramping</b>	<b>Moderate to high</b> Daily patterns (eg, sunset) lead to substantial ramping needs	<b>Low to moderate</b> Baseload nuclear has limited ramping capability	<b>Low to moderate</b> Baseload fossil fuels with CCS has limited ramping capability
	Day	<b>Intraday / daily balancing</b>	<b>Moderate to high</b> Misalignment between generation and load drives hourly over/under-production	<b>Moderate to high</b> Constant supply and variable demand creates need for daily energy shift	<b>Moderate</b> Following demand lowers capacity factor, and increases cost
Planning	Season				
	Year(s)	<b>Interday / seasonal balancing</b>	<b>Moderate to high</b> Dependent on resource mix, seasonality of renewable resource	<b>Low to moderate</b> Dependent on seasonality of demand and ability to operate plant seasonally	<b>Low to moderate</b> Following load lowers capacity factor, and increases cost substantially
			Primary focus of this analysis		

# There is a wide range of potential flexibility resources...

Supply side measures	Demand side measures and demand response	Conversion to other energy forms	Direct electricity storage	Infrastructure
<p>Operating existing plants more flexibly</p> <ul style="list-style-type: none"> <li>• Coal</li> <li>• Gas</li> <li>• Storage hydro</li> <li>• Run-of-river hydro</li> </ul> <p>Build new flexible plant</p> <ul style="list-style-type: none"> <li>• Flexible gas</li> <li>• Hydro</li> <li>• Concentrated Solar</li> <li>• Biomass</li> <li>• Tidal or wave power</li> </ul> <p>Renewable curtailment</p> <ul style="list-style-type: none"> <li>• Existing utility scale wind and solar</li> <li>• New utility scale wind and solar</li> <li>• Distributed solar curtailment</li> <li>• Improved forecasting</li> </ul> <p>Delayed Plant retirement</p> <ul style="list-style-type: none"> <li>• Coal</li> <li>• Gas</li> </ul>	<p>Industrial</p> <ul style="list-style-type: none"> <li>• Steel, aluminum</li> <li>• Chemicals</li> <li>• Pulp and paper</li> <li>• Cement</li> <li>• Manufacturing</li> </ul> <p>Commercial/residential</p> <ul style="list-style-type: none"> <li>• Heating, Cooling</li> <li>• Lighting</li> <li>• Water heating</li> <li>• Data centers</li> <li>• Refrigeration</li> <li>• Appliances &amp; electronics</li> </ul> <p>Water and waste</p> <ul style="list-style-type: none"> <li>• Pumping</li> <li>• Desalination</li> </ul> <p>Real time pricing and behavioral response</p> <ul style="list-style-type: none"> <li>• By sector</li> </ul> <p>Automation/Direct control</p> <ul style="list-style-type: none"> <li>• Consumer aggregation</li> <li>• Other by sector</li> </ul>	<p>Heat and thermal inertia</p> <ul style="list-style-type: none"> <li>• Storage Heating</li> <li>• Storage Cooling</li> <li>• CHP and district heating</li> </ul> <p>Transport</p> <ul style="list-style-type: none"> <li>• Light vehicle charging</li> <li>• Fleet LV charging</li> <li>• Bus and rail</li> </ul> <p>Hydrogen production and similar</p> <ul style="list-style-type: none"> <li>• Hydrogen production and storage</li> <li>• Synthetic fuels</li> <li>• Fertiliser</li> </ul> <p>Other industrial products</p> <ul style="list-style-type: none"> <li>• Production and storage of chemicals</li> <li>• Steel</li> <li>• Cement</li> <li>• Etc.</li> </ul>	<p>Batteries</p> <ul style="list-style-type: none"> <li>• Lithium ion</li> <li>• Lead Acid</li> <li>• Zinc Bromine flow</li> <li>• Other Flow batteries</li> <li>• Lithium Air</li> <li>• Solid State</li> <li>• Aqueous saltwater</li> </ul> <p>Flywheels</p> <p>Supercapacitors</p> <p>Pumped storage hydro</p> <ul style="list-style-type: none"> <li>• Pure pumped storage</li> <li>• Mixed pump-reservoir storage</li> </ul> <p>Compressed air energy storage</p>	<p>Existing infrastructure</p> <ul style="list-style-type: none"> <li>• Improved balancing and control</li> </ul> <p>New transmission</p> <ul style="list-style-type: none"> <li>• Intraregional reinforcement</li> <li>• Interconnection and regional expansion</li> </ul> <p>Transmission smart grid technologies</p> <ul style="list-style-type: none"> <li>• SCADA, etc</li> </ul> <p>New distribution</p> <ul style="list-style-type: none"> <li>• Reinforcement</li> <li>• Active transmission elements (capacitors, management systems, etc.)</li> </ul> <p>Distribution smart grid technologies</p> <ul style="list-style-type: none"> <li>• Control systems and automation</li> </ul>

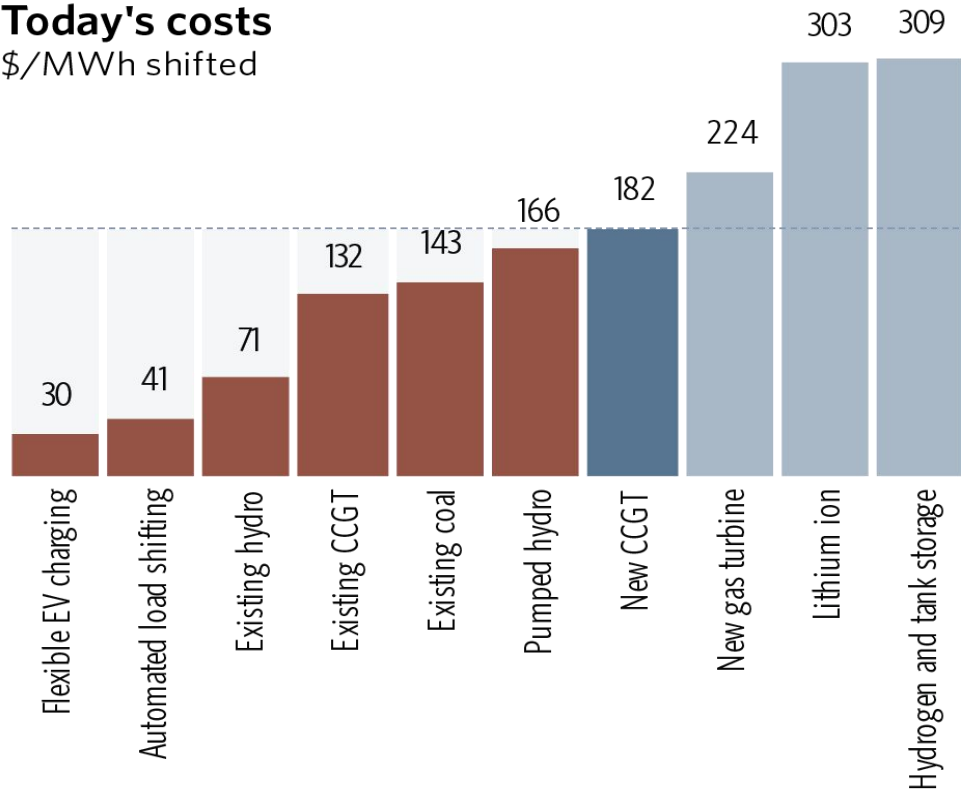
# Developing a range of flexibility options will lower the cost of a renewable energy based system further...

On a typical day, flexible loads and existing resources are the most cost-effective options today for daily shifting, but future declines in lithium ion costs will yield cheaper alternatives

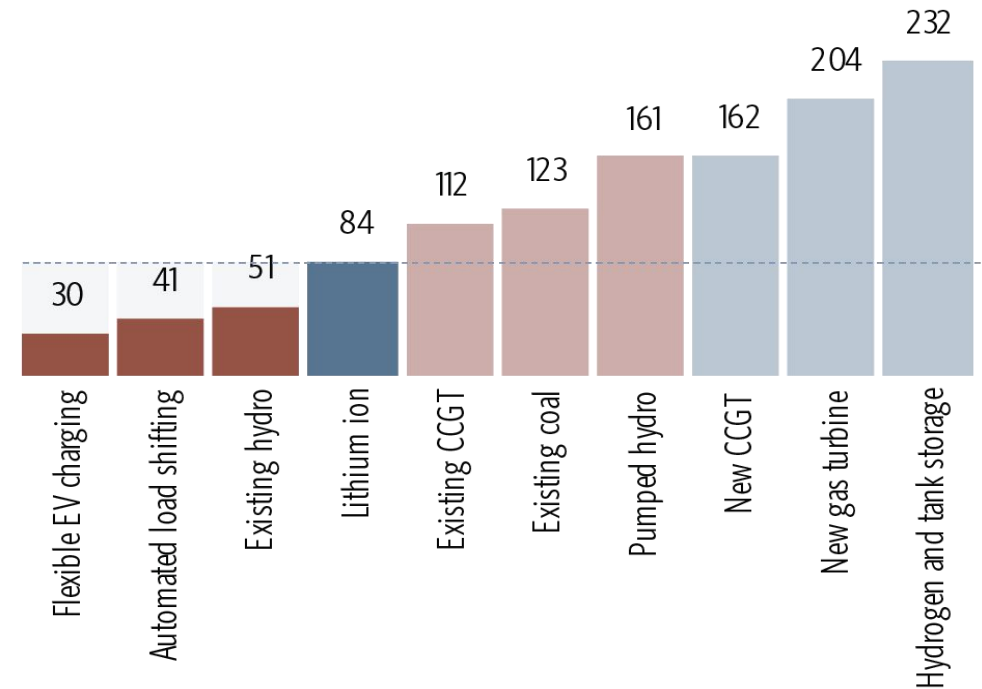
## Cost of daily shifting (30% capacity factor)

■ Not scalable resources    ■ Scalable resources  
■ Cost savings using existing or limited resources

### Today's costs \$/MWh shifted



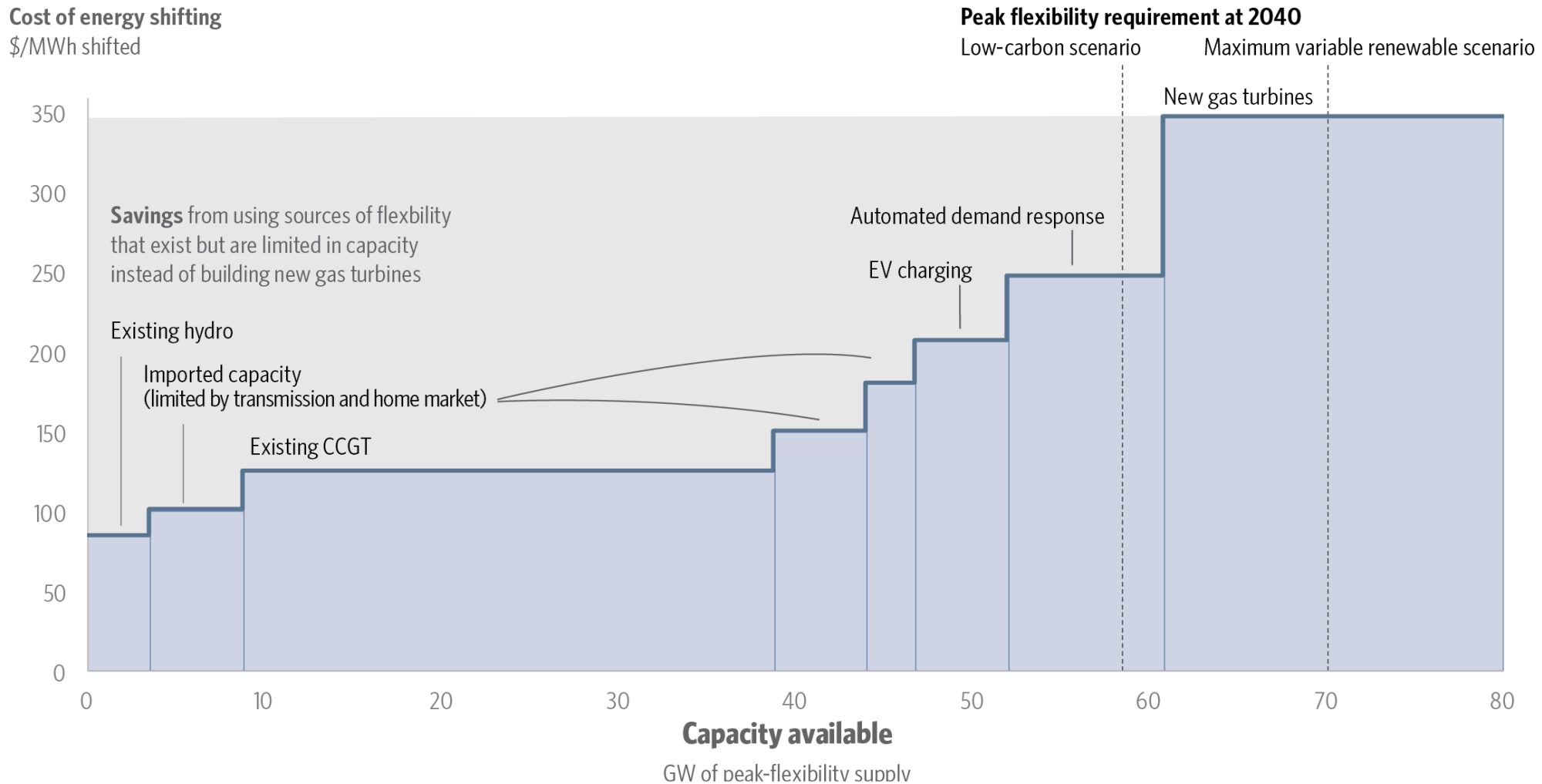
### Post-2030 costs \$/MWh shifted



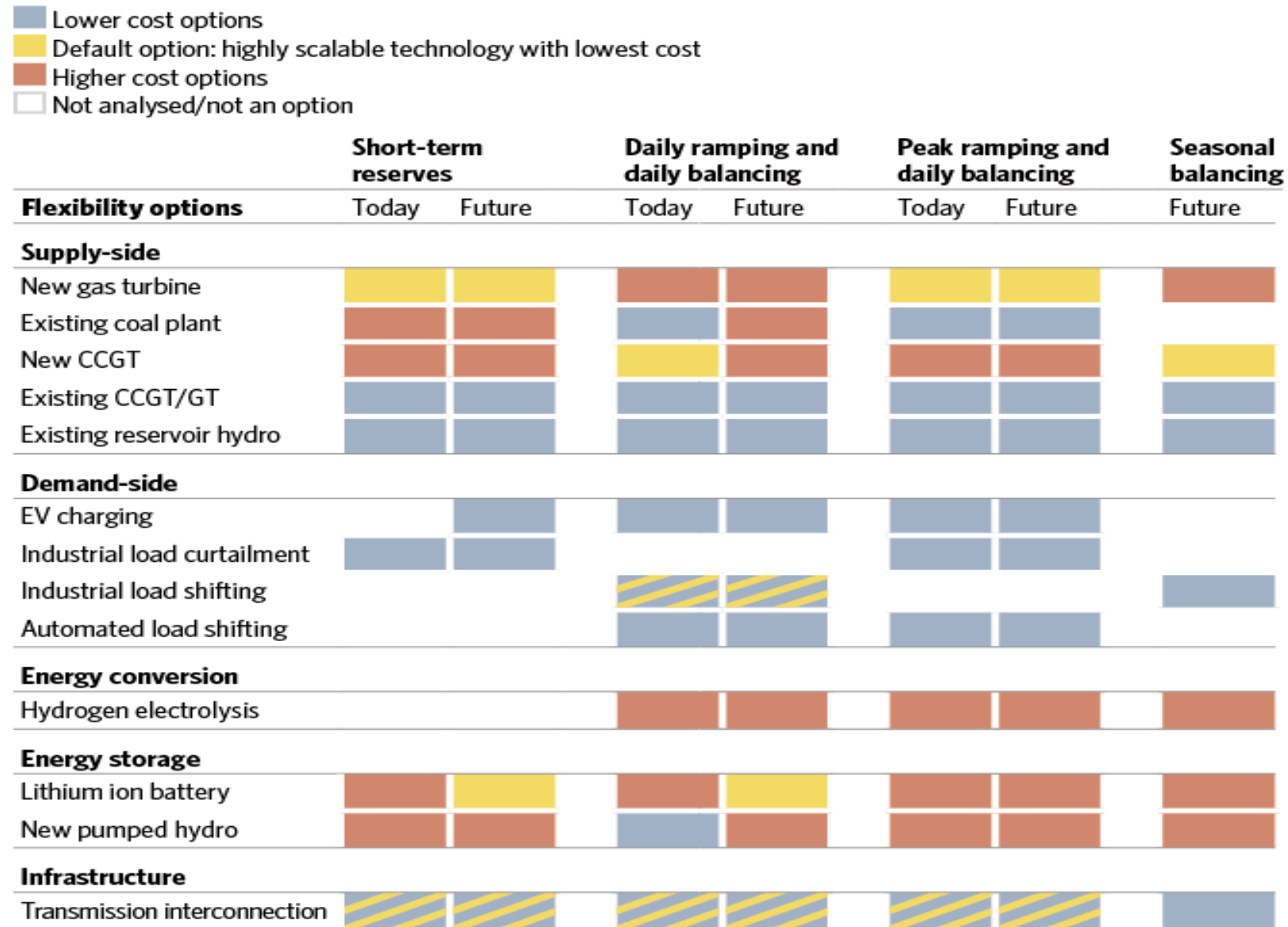
# As will optimizing the use of existing flexible capacity, including existing hydroelectric capacity and demand response potential

Using the lowest-cost peak daily shifting options  
 Illustrative cost and supply of California peak daily shifting options in 2040

**Cost of energy shifting**  
 \$/MWh shifted



The relative cost-effectiveness of these options will evolve over time

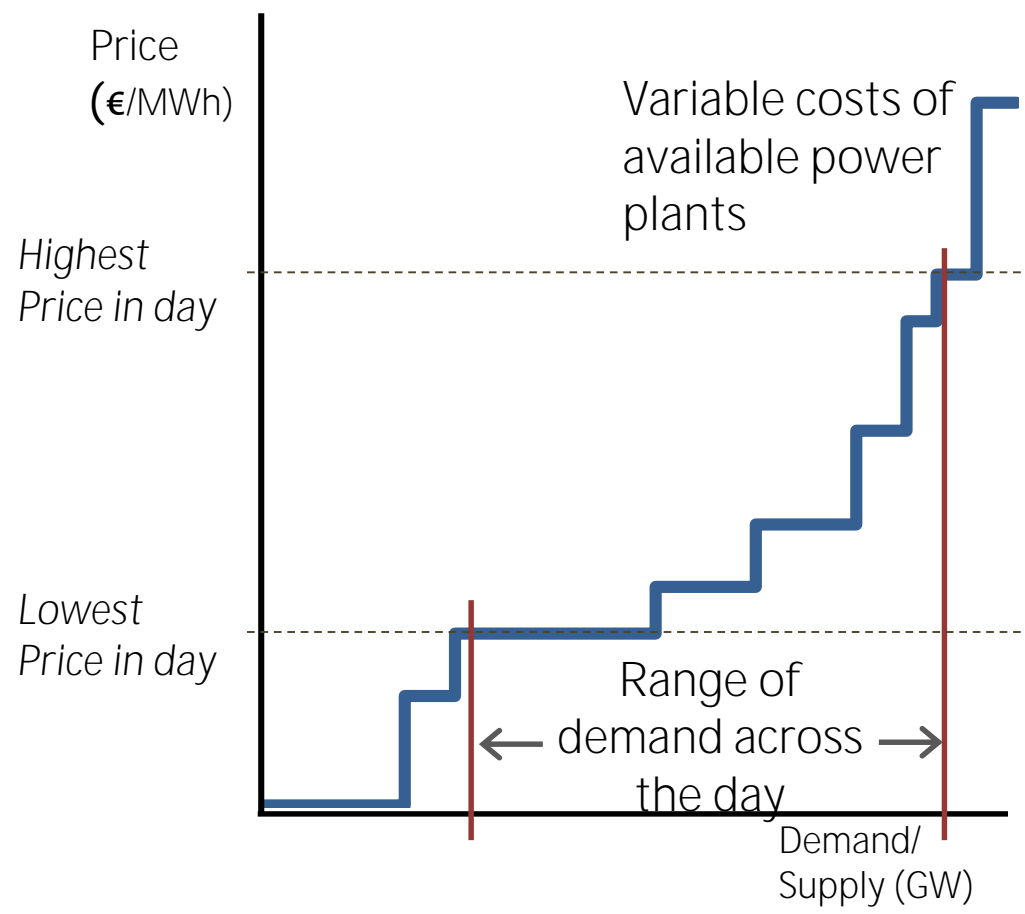




Existing electricity market designs create risks where they do not need to be, and in so doing raise the cost of finance and energy significantly

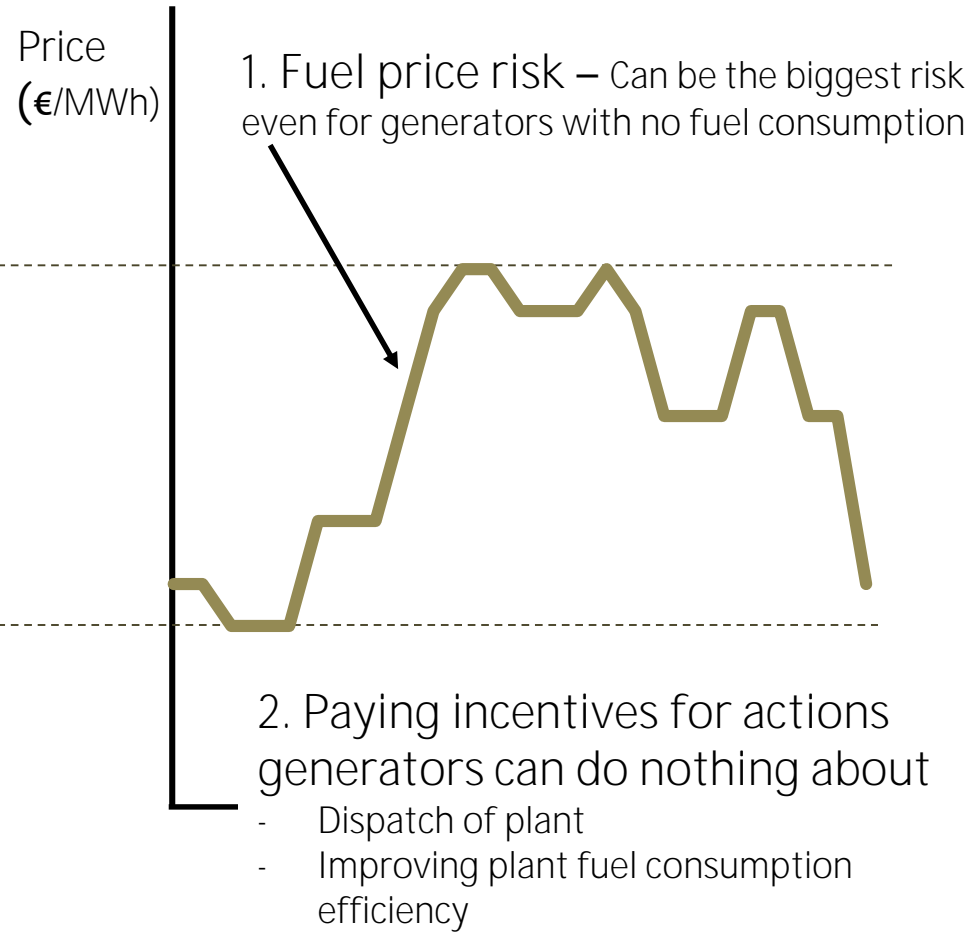
Issues with current designs

Basic price formation in hourly electricity markets

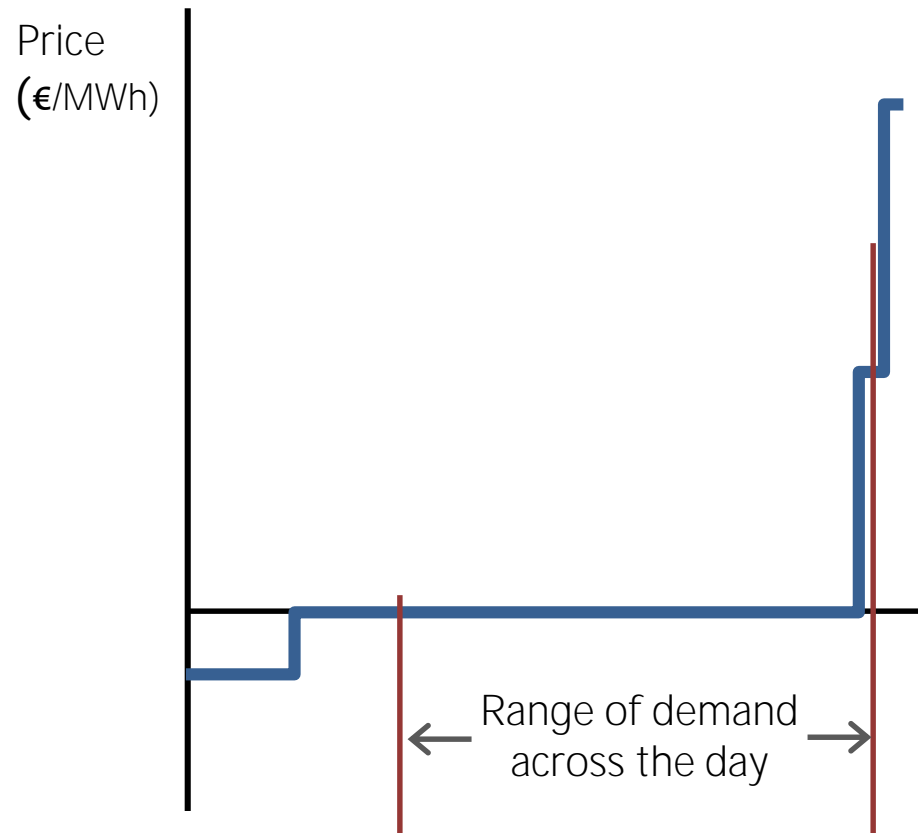


### ISSUES

Resulting hourly electricity prices

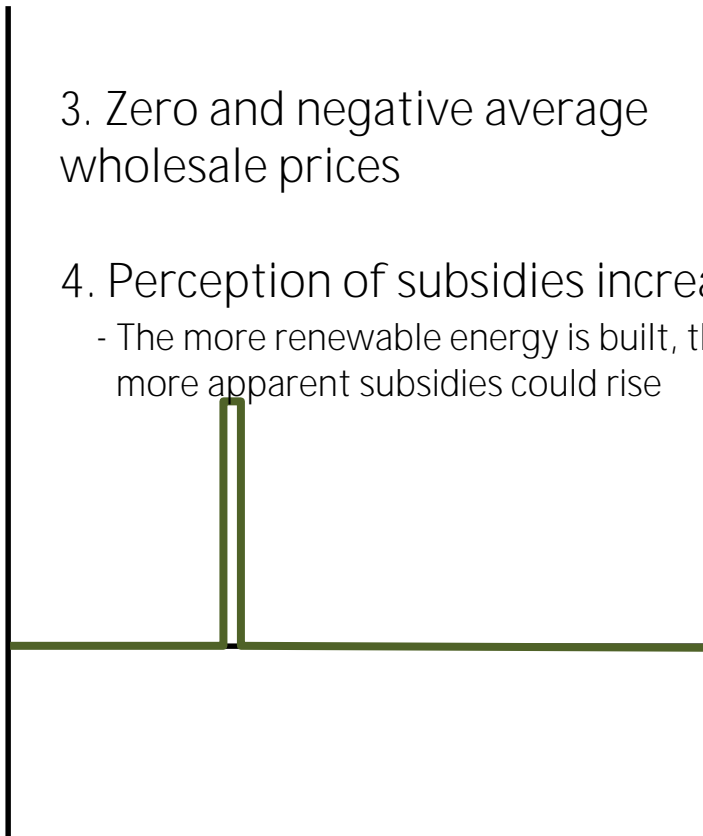


Electricity supply curve with nuclear and renewables at zero marginal price



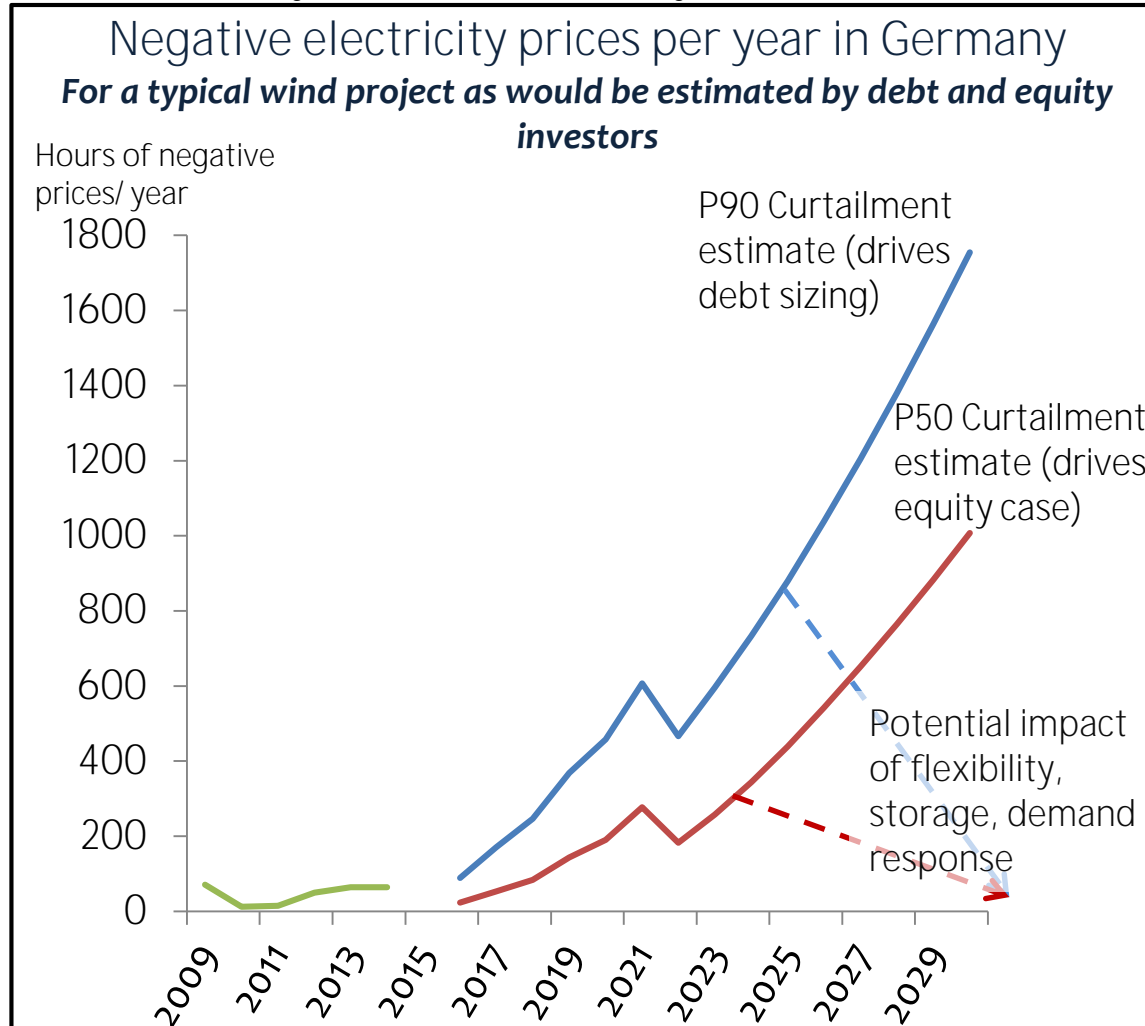
Resulting hourly electricity prices

- 3. Zero and negative average wholesale prices
- 4. Perception of subsidies increase
  - The more renewable energy is built, the more apparent subsidies could rise



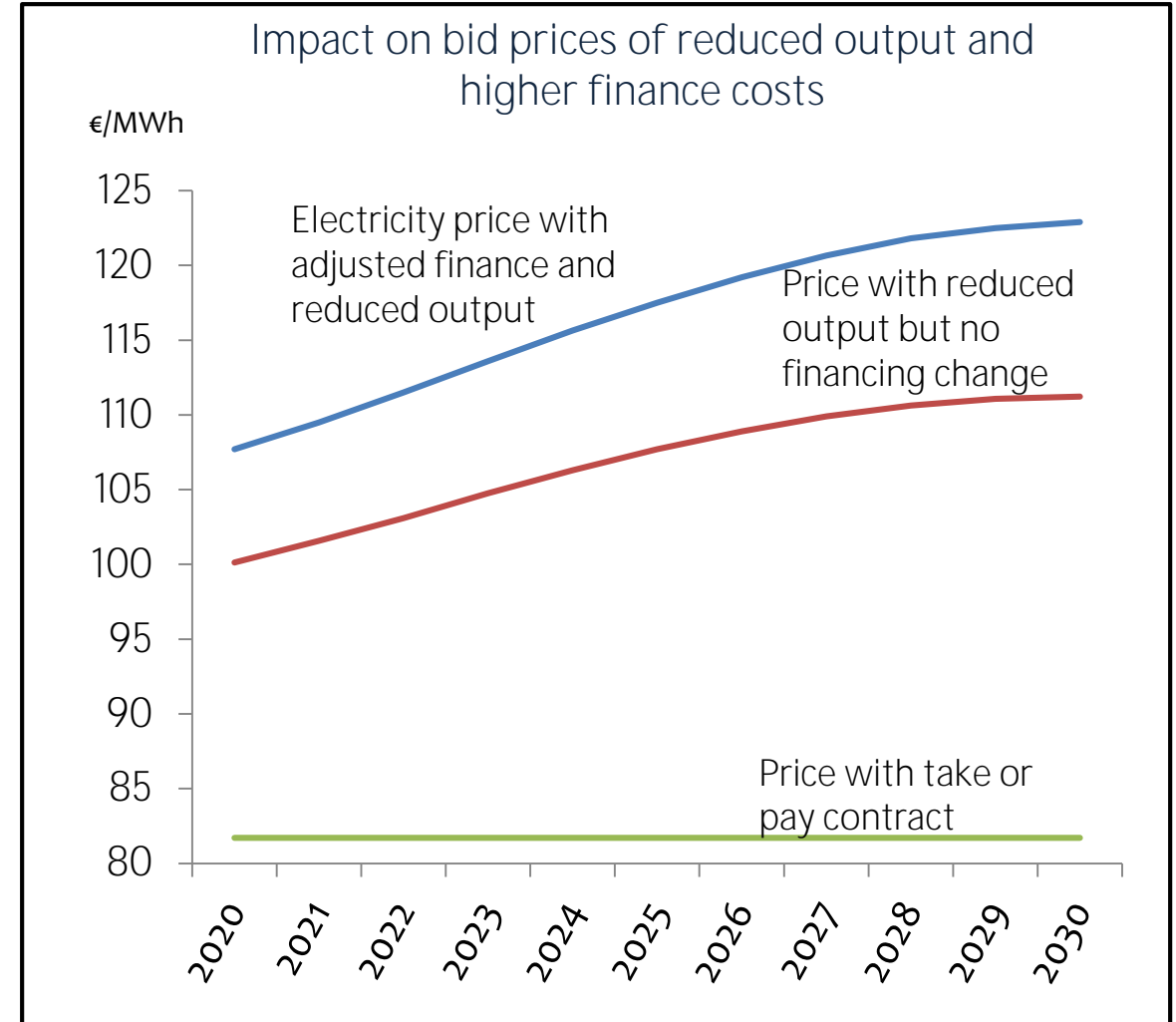
# The curtailment debate shows how this market failure could increase system costs and make renewable energy uncompetitive

The number of hours with negative electricity prices in Germany will rise rapidly with the current market structure, unless flexibility is increased markedly



Source: CPI Analysis (see Policy and Investment in German Renewable Energy (2016))

If renewable electricity producers are forced to curtail with no compensation when prices are negative, costs will rise as a result of reduced output and higher finance costs due to risk



Keep finance costs low

Objectives

Incentivize development, deployment and dispatch of flexible resources

Match risks and incentives to timeframe when decisions are made

- For infrastructure this is typically at final investment decision
- Flexibility operators need continual and shifting incentives

Match risk profile to underlying economics and the appropriate, low-cost investors.

- For infrastructure, typically long-term investors with lower risk tolerance such as pension funds and insurance
- Flexibility investors can respond to greater risk

Target technologies/Services: High fixed cost, low variable cost infrastructure such as renewable energy, nuclear, CCS and transmission and distribution capacity investment

Energy Market  
Long term contract and auction based

Provide incentives covering:

- Each type of flexibility, including locational delivery and consumption of energy
- Efficient dispatch of available, existing capacity of flexible resources
- Development of new capacity
- De-risking of technology development

Target technologies/Services: Flexible resources including: fossil and hydro power plants, storage, demand response, transmission and distribution capacity allocation

Delivery Market  
Short-term marginal price based, but with separate mechanisms for capacity and technology development and some ancillary services

## Energy Market

A wholesale market built around:

- Annual or biannual auctions offering:
- Long term contracts for energy supply, where:
- Pricing is independent of when, or where, the energy is taken.\*

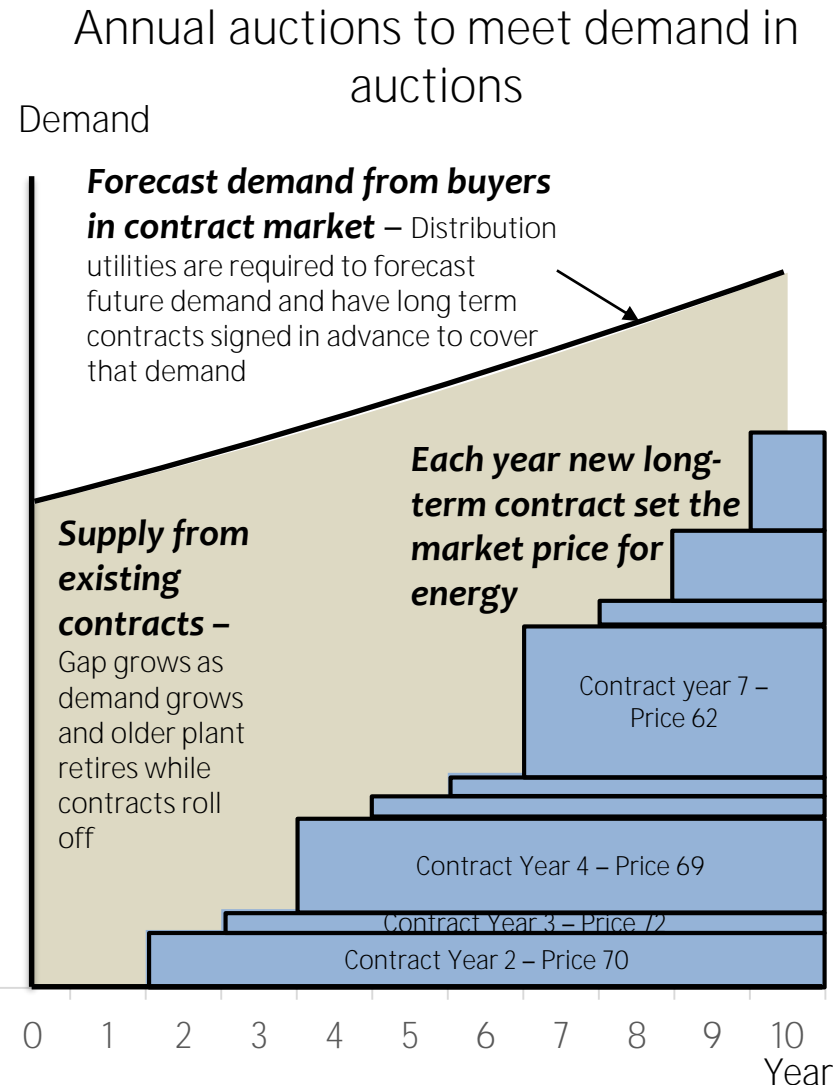
This market would:

- Match supply and demand and create a market for secure, long term, energy purchase contracts
- Provide investor security to minimize finance costs.

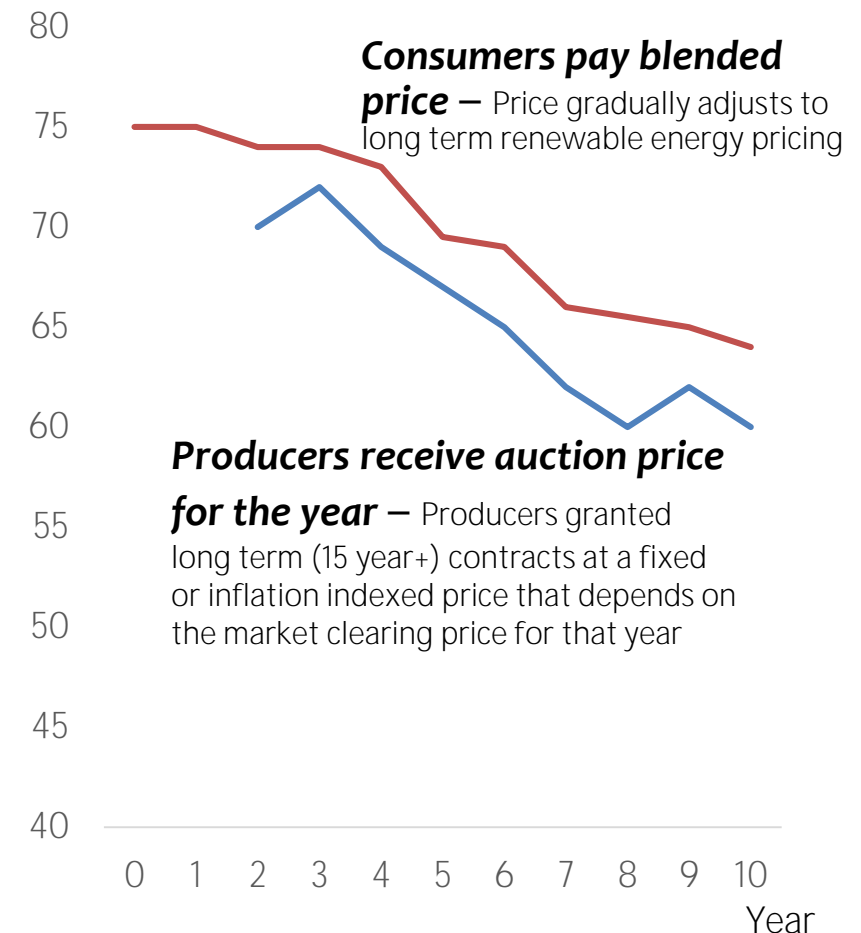
Significantly, the energy market becomes the benchmark energy price.

\* Within a delivery year

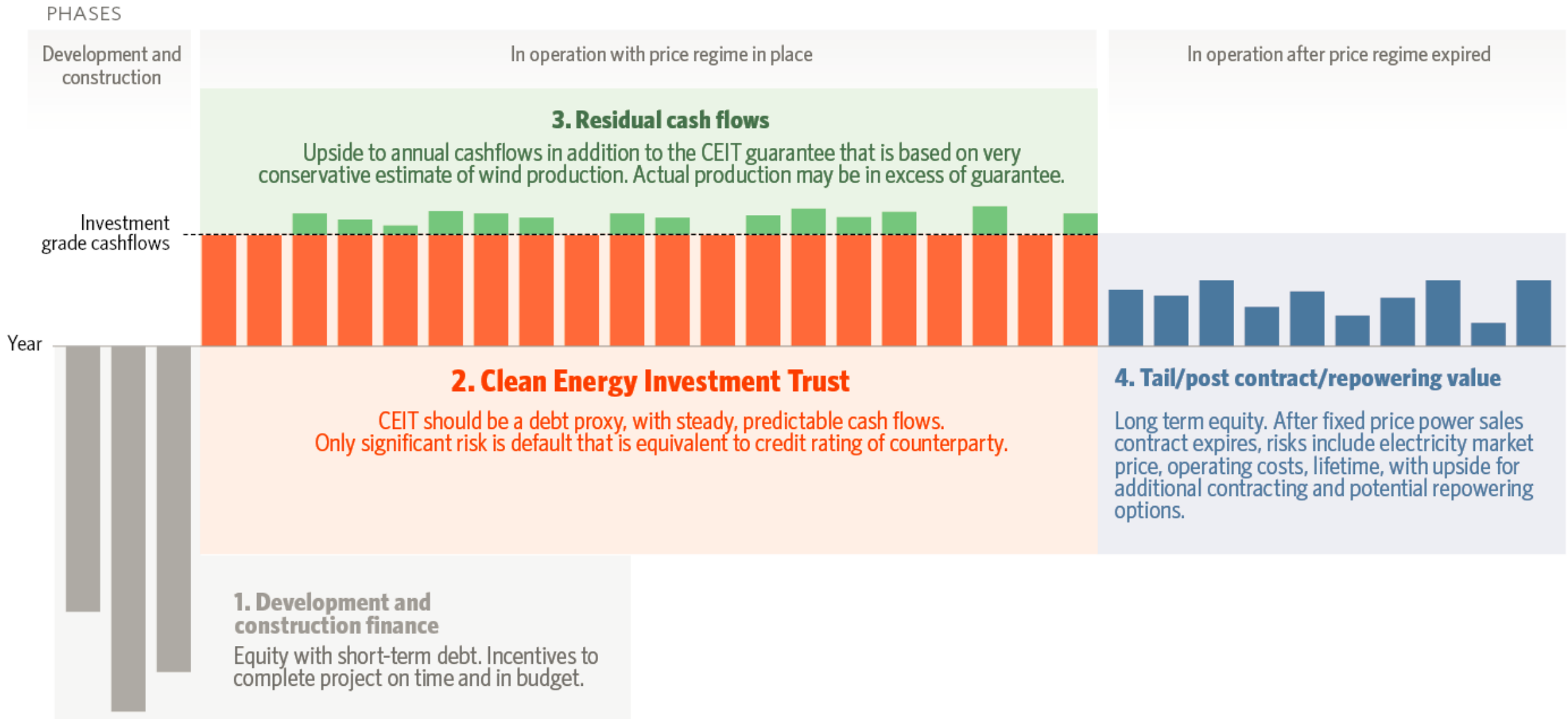
### Example: Brazillian new energy markets



Consumers and producers receive energy prices based on that auction



## The clean energy investment trust



Delivery markets can adapt current locational marginal pricing electricity market models, but with some key differences

### Delivery Market

Pass through of energy cost

Charges consumers – or their suppliers - with long term energy purchase, for:

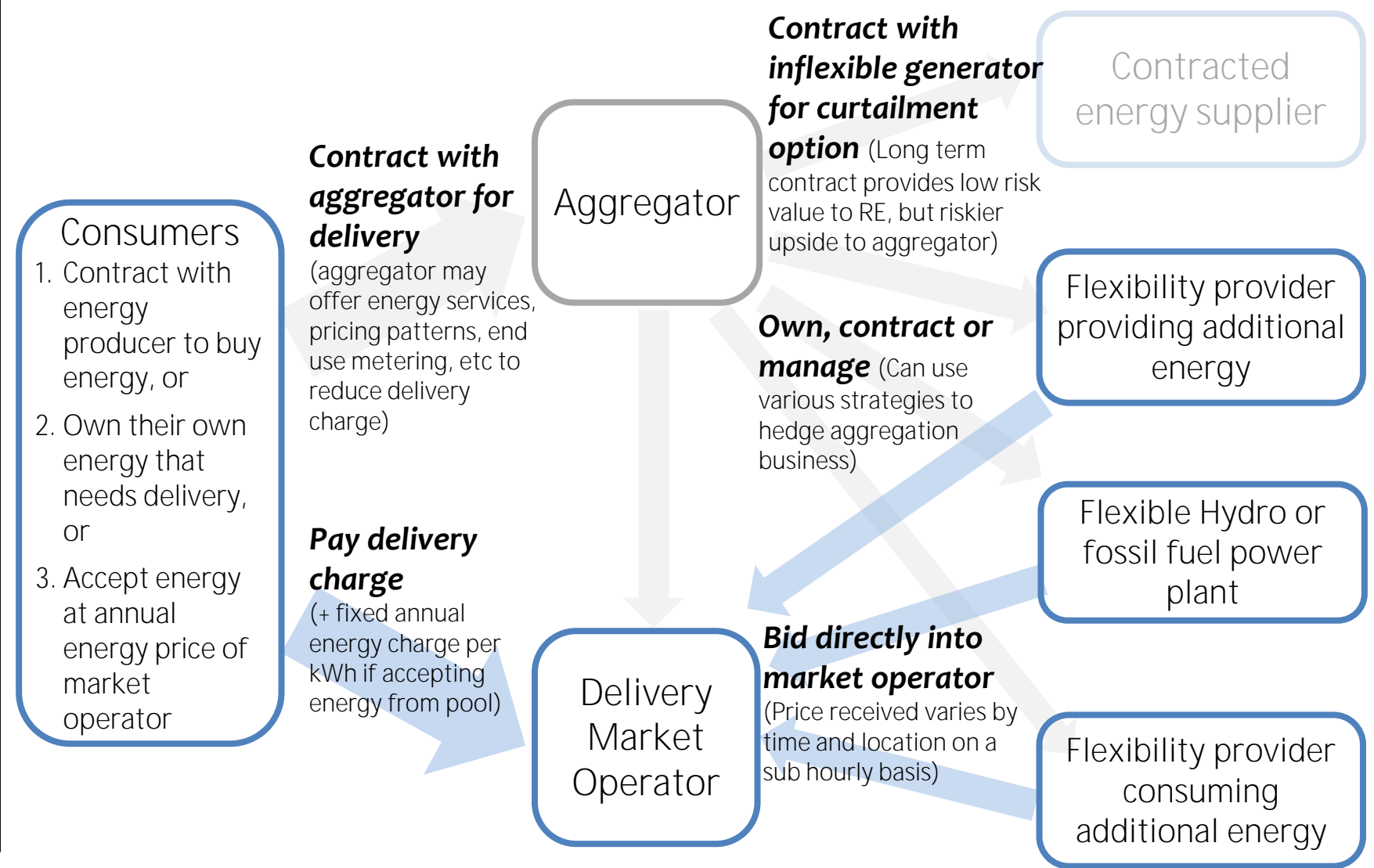
- Delivery costs including transmission and distribution
- Based on the time and location of when the energy is delivered

Prices could vary from strongly negative to highly positive.

Flexible generators, storage providers, and demand response aggregators could all participate into this market.

This market could be based on modified versions of locational marginal pricing markets – such as PJM in the US – but with a pass through of energy costs from the energy market

### Aggregators and delivery market operator playing clearinghouse roles in the delivery market





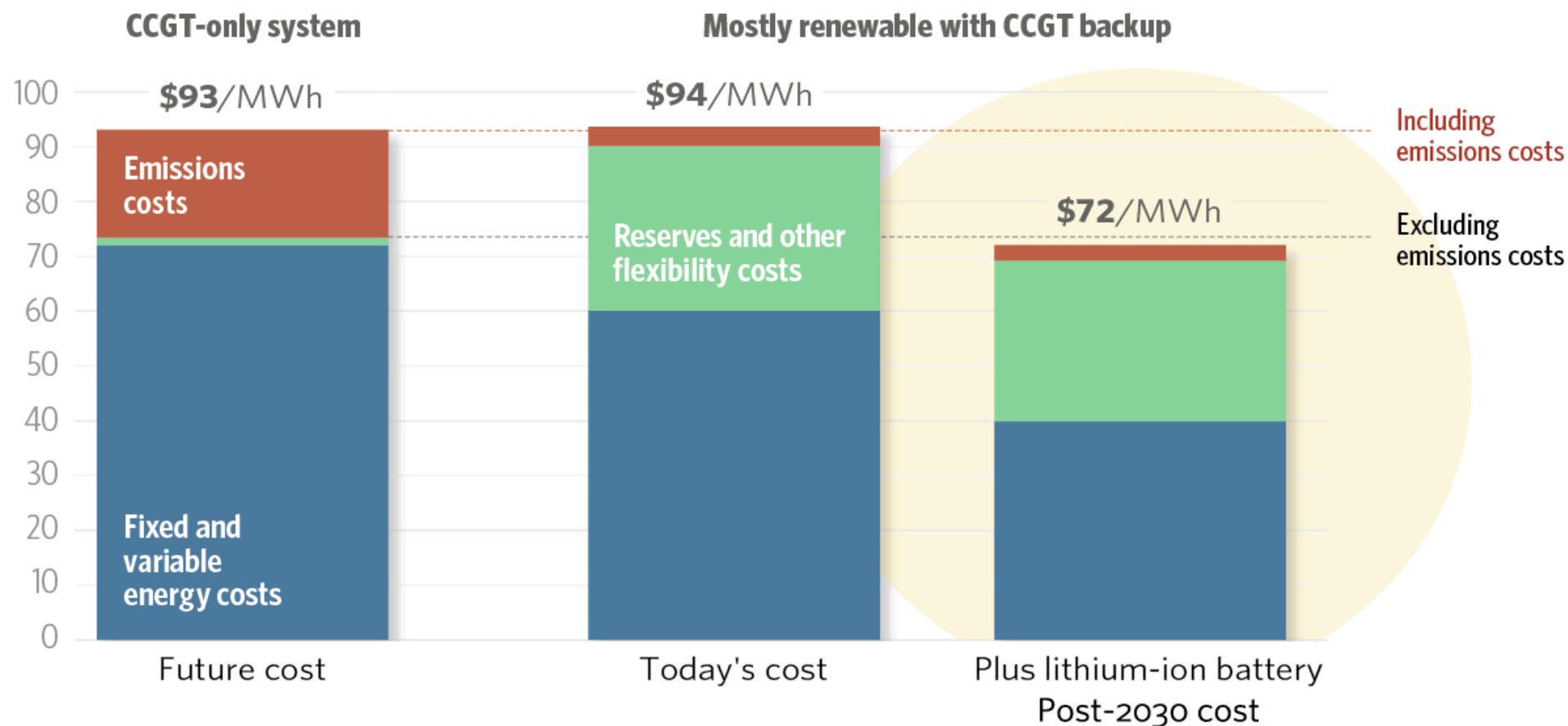


With the right market design, by 2030 a new electricity system based almost entirely on variable renewable energy could be cheaper than a gas based system

Total cost of generation from renewable and natural gas-based systems including flexibility

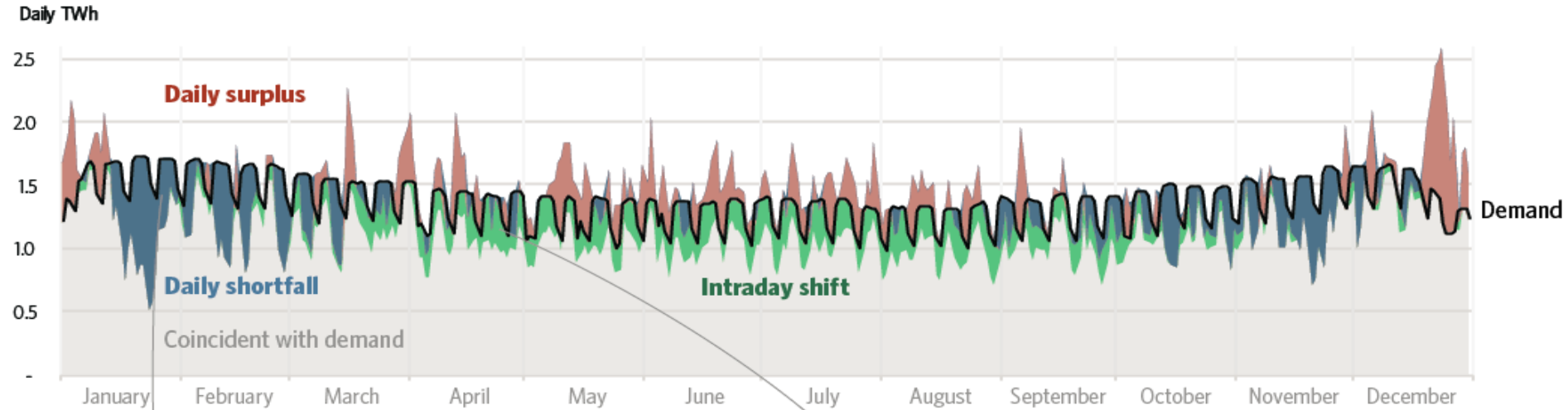
**Power generation and balancing cost**

\$/MWh, including \$50/tonne CO<sub>2</sub> carbon value

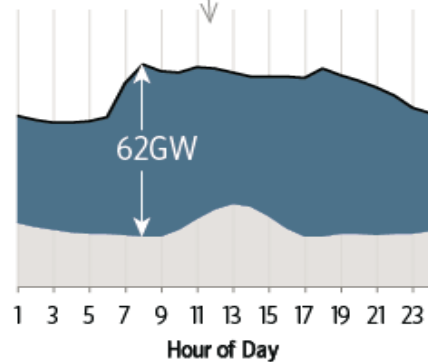


# In our example, we based flexibility costs German load shape and renewable energy generation profiles

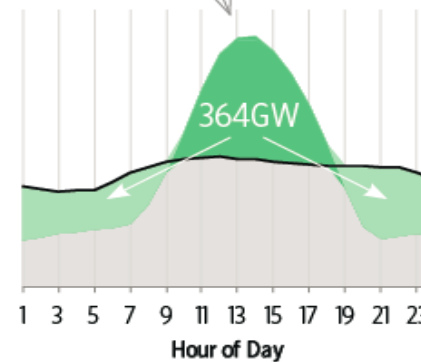
Daily demand versus renewable energy production profile



Intraday shifting requirement over the course of the year  
Higher resolution sections of figure 1.3



**Capacity need on biggest shortfall day**  
Backup peaking capacity is based on the largest difference between electricity demand and total renewable energy production, which in the model would have reached 62GW on a cold, windless January day.

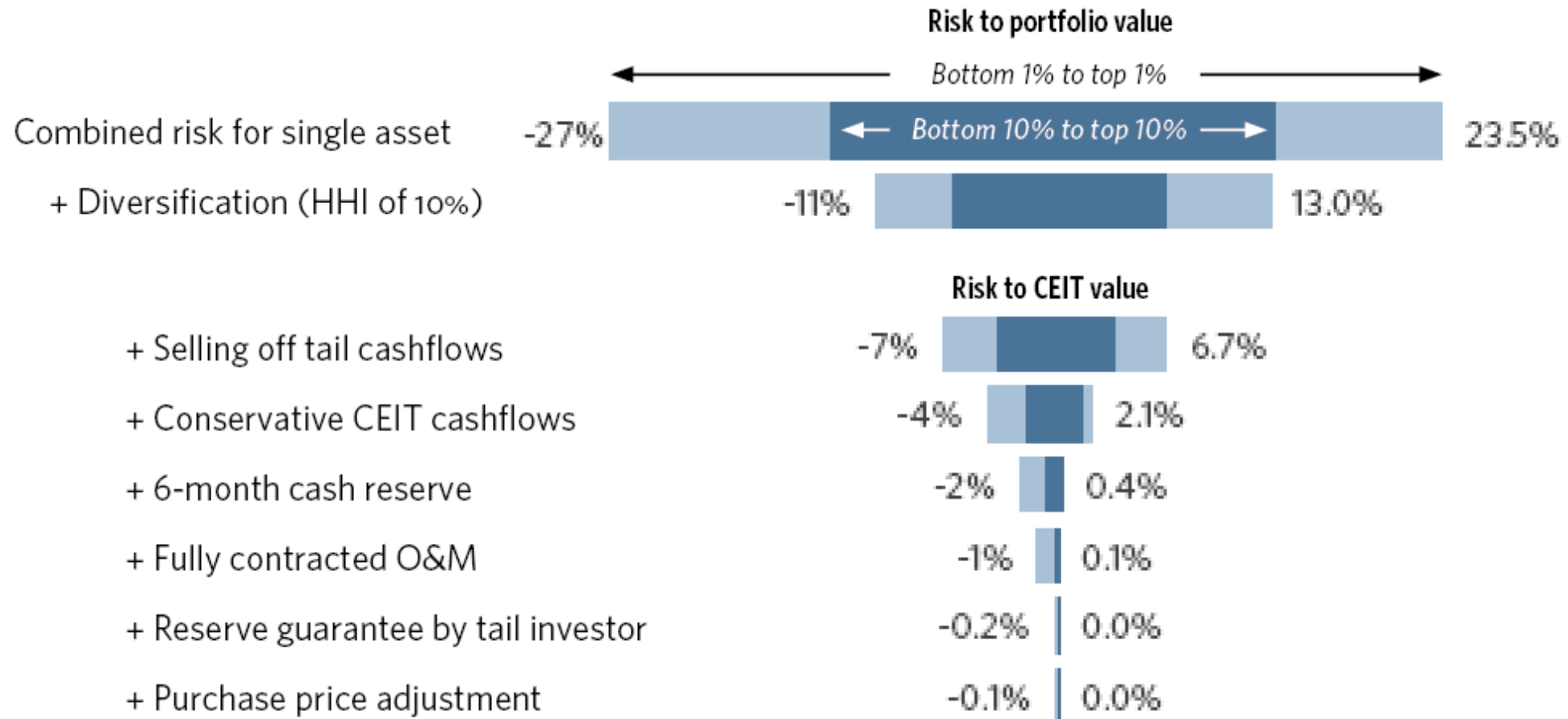


**Intraday shifting on highest shifting day**  
Daily storage capacity is based on the peak daily storage needs for a mild, sunny, windy day in late April where 364GWh of daytime energy production would need to be shifted to the night.

While our analysis was based on “default” technologies, we also assessed a range of technologies and matched them against the various flexibility needs

	Degree of technical fit				Spinning/ load following	Short- term reserve	Ramp-up capacity	Load shifting (day-night)	Seasonal shifting	Location flexibility - Bulk.	Location flexibility - Distrib.
	High	Medium-high	Low-medium	Low							
<b>Supply-side measures</b>											
Operating existing fossil plant more flexibly	High	High	High	High	High	High	High	High	High	High	Low-medium
Build new flexible plant	High	High	High	High	High	High	High	Low-medium	High	High	Low-medium
Renewable energy curtailment	Low	Low	Low-medium	Low-medium	Low	Low	Low	Low	Low	Low-medium	Low-medium
Delayed plant retirement	Low	Low	Low	Low	Low	Low	Low	High	Low-medium	Low-medium	Low
<b>Demand-side measures</b>											
Industrial demand response	Low-medium	Medium-high	Low	Medium-high	Low-medium	Low	Medium-high	Low-medium	Low-medium	Low-medium	Low
Commercial/residential demand response	Low	Low	Low-medium	High	Low	Low	High	Low-medium	Low-medium	Low-medium	Medium-high
Water and waste	Low	Low	Low	High	Low	Low	High	Low-medium	Low	Low	Low
Real-time pricing	Low	Low	Low-medium	High	Low	Low	High	Medium-high	Medium-high	Medium-high	Medium-high
Behavioural response	Low	Low-medium	Low	High	Low	Low	High	Low-medium	Low-medium	Low-medium	Medium-high
Automation and direct control	Medium-high	Medium-high	Medium-high	High	Medium-high	Medium-high	High	Low-medium	Medium-high	Medium-high	High
<b>Conversion to other forms of energy</b>											
Electric storage heating and cooling	Low	Low	Low-medium	High	Low	Low	High	Low-medium	Low	Low	Low
Transport (electric vehicle charging)	Low	Medium-high	Medium-high	High	Low	Low	High	Low	Low-medium	Low-medium	High
Hydrogen production	Low	Low	Low-medium	Medium-high	Low	Low	High	High	Low-medium	Low-medium	Low
Other industrial products	Low	Low	Low	Medium-high	Low	Low	High	Medium-high	Low	Low	Low
<b>Direct electricity storage</b>											
Batteries, flywheels, supercapacitors	High	Medium-high	Medium-high	High	High	High	High	Low	Low	Medium-high	Medium-high
Compressed air energy storage	High	High	High	High	High	High	High	Low	Low-medium	Low-medium	Low
Pumped storage hydro	High	High	High	High	High	High	High	Low-medium	Low-medium	Low-medium	Low
<b>Infrastructure</b>											
Existing transmission and expansion	Medium-high	Medium-high	High	High	Medium-high	Medium-high	High	Medium-high	Medium-high	Medium-high	Medium-high
New interconnectors	Low	Low	Medium-high	High	Medium-high	Medium-high	High	Medium-high	Low-medium	Low-medium	Low
Distribution expansion	Low	Low	Low	Low	Low	Low	Low	Low	Low-medium	Low-medium	High
Smart grid technologies	Medium-high	Medium-high	Medium-high	Medium-high	Medium-high	Medium-high	Medium-high	Low	High	High	High

# Careful financial engineering alongside PPAs or the right market design can allow CEITs to achieve investment grade security without equity tranches



# Policymakers should set ambitious low-carbon targets and develop flexibility solutions through technology support, market design, industry structure and long-term planning

Finding	What policymakers should think about
<p>Renewable energy ambition <i>Solutions are available now on most systems to accommodate high proportions of renewable energy at a reasonable cost</i></p>	<ul style="list-style-type: none"> <li>• Feel free to set ambitious renewable energy targets to meet their low-carbon objectives.</li> <li>• Focus on optimising <b>the costs of today's flexibility options</b>, while setting policy that will deliver increased flexibility capacity in time to meet targets for decarbonising the power sector at the lowest possible cost.</li> </ul>
<p>Portfolio approach <i>No single technology, market mechanism, or flexibility resource will be able to meet all flexibility requirements across all regions</i></p>	<ul style="list-style-type: none"> <li>• Promote the development and cost reduction of several technologies and flexibility resources, while creating markets and policy for cost-effective integration of these resources as they develop.</li> <li>• Create solutions that can contribute to delivering the needed flexibility at a competitive cost include: Using existing generation capacity differently; increasing demand side flexibility; increasing and optimizing new electrification; restructuring transmission and distribution; developing new roles for batteries; and building some new gas turbines as additional support.</li> </ul>
<p>Transition framework <i>New policy, market and regulatory mechanisms are needed to cost effectively develop flexibility for a high variable renewable energy system</i></p>	<ul style="list-style-type: none"> <li>• Focus planning and policy development on the transition path to a much higher variable renewable energy system, while markets need to be configured to get the best output, lowest cost and lowest risk from both renewable energy and the evolving flexibility resources.</li> <li>• Design markets with long term signals for investment in the transition; better signals to consumers; markets that differentiate between the supply of energy and flexibility; mechanisms that balance sources of renewable energy to reduce flexibility needs; and process and price signals to improve regional coordination.</li> </ul>
<p>Planning horizons <i>Longer-term planning horizons are needed to develop new flexibility solutions and avoid lock-in of long-term solutions that do not align with transition goals</i></p>	<ul style="list-style-type: none"> <li>• Create markets and policy that incentivise long-term innovation and balance this innovation against near-term objectives. For example, there is a continued role for existing fossil fuel generation to ease the transition, while innovation policy and long-term planning is needed to access some of the lowest cost future resources.</li> </ul>

Email:

David.Nelson@cpisf.org



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BRAZIL  
CHINA  
EUROPE  
INDIA  
INDONESIA  
UNITED STATES

22 Long Acre  
London, WC2E 9LY  
United Kingdom  
[climatepolicyinitiative.org](http://climatepolicyinitiative.org)