

Green Bonds – Solution or Labelling?

Christopher Knowles

Fourth Annual Meeting of the San Giorgio Group: Expanding Green, Low-Emissions Finance Venice, 17 October 2014



Disclaimer

This presentation has been prepared by the European Investment Bank (the "Bank" or "EIB") for information purposes only and should not be taken as investment advice. Certain sections of this presentation contain forward-looking statements that are based on expectations, estimates, projections and assumptions. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results and trends may differ materially from what is forecast in such forward-looking statements. The Bank does not undertake any obligation to update or publicly release any revisions to this presentation to reflect events, circumstances or changes in expectations after the date of this presentation.

The Bank specifically does not make any representation, warranty or assurance of any kind, expressed or implied, or assumes any liability regarding the accuracy, completeness and up-to-dateness of any of the information contained in this presentation. The Bank accepts no responsibility for any consequences of the use of the information provided in this presentation.

This presentation constitutes neither an offer to sell nor an invitation to purchase securities, nor is it intended to serve as a basis for any kind of obligation, contractual or otherwise. Securities of the Bank may not be offered or sold in the United States nor to U.S. persons outside the United States unless the offering or sale is registered under US securities laws. Similar restrictions may apply in other countries.



A long history of long term investments since early civilisation



Acqueduct: Aqua Claudia



Sewers/drains: Cloaca Maxima



Public latrines: Ostia Antica

Water/Wastewater:

Today: same needs but higher standards and norms



Water reservoir for security of supply



UV Disinfection for safe, potable water



Wastewater treatment plant



The companies in the portfolio

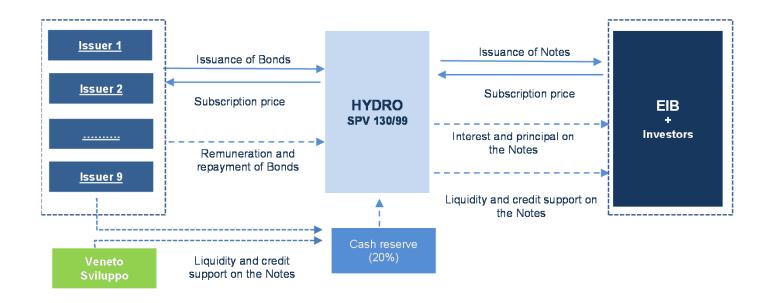


Problem:

- No access to capital markets
- Difficult to access bank financing for long maturities
- No access to EIB direct lending given the small size and low rating



Structure: a novelty bundle for EIB



Credit Risk - highlights

- Local municipality-owned companies, providing regulated water services under concession agreements
- Internal ratings ranging from 4/Baa2 to 6+/B1 (4/Baa2: 1 case; 4-/Baa3: 2 cases; 5+/Ba1: 4 cases; 6+/B1: 1 case)
- EIB underlying documentation to include typical corporate clauses for operations with Italian water companies



Renewable Energy Platform for Institutional Investors Stimulate RE deal flow and institutional finance

Main objective

Create more RE deal flow

Key elements

- Lower cost of capital to improve RE project bankability: provide commercial lenders with 'guaranteed exit' and remove refinancing risk premium from equity.
- Release capital for commercial lenders, raise their capacity for further RE investments
- Enable institutional investors with varying risk/reward profiles to acquire mature long-term RE assets

Ultimate goal: simultaneously stimulate deal flow and engage institutional investors to increase overall RE financing



Concept: REPIN

RE debt provider

for example:

Banks

Equity provider

Other sponsors

- Sell loans/cash flows from operational projects to freeup capital
- Projects need to meet minimum standard

Renewable Energy Platform for Institutional Investors (REPIN)

for example:

Straight pass-through of loans from a project or portfolio

Issuance of notes from a loan portfolio (with or without credit enhancement)

Securitisation of loan portfolio(s)

- Sets minimum technical, legal and risk/reward standards
- Aggregates & brokers RE loan portfolios
- Offers transaction vehicles that meet institutional investors' different risk/reward expectations
- Monitors & manages loan portfolios (potentially with assistance of initial debt provider)

Institutional Investors

for example:

Pension funds

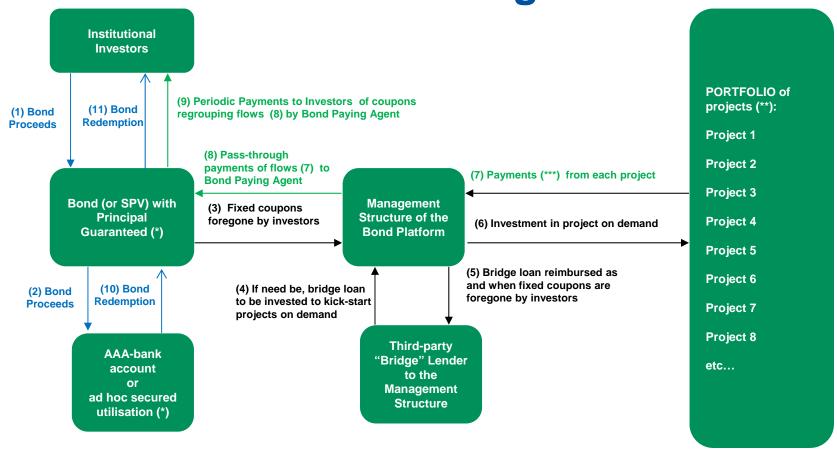
Insurers & re-insurer

Other asset managers

 Enter into purchase transactions meeting different risk/reward expectation



Environmental Performance Indexed Bonds (e.g. REDD credits) – generic structure



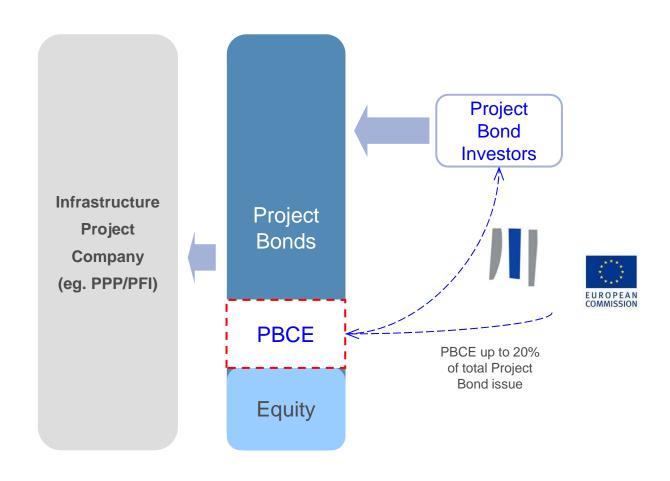
- (*) : if EIB is the bond issuer, it would invest the proceeds in identified "green" projects
- (**): each project may already be mothered or sponsored or looking for co-financing by (SRI / voluntary) corporations or by foundations
- (***): a project could pay cash the proceeds of carbon credit, clean water certificate, or agricultural commodity / timber sales



PBI mechanics

Under PBI, EIB provides Project Bond Credit Enhancement (PBCE) to:

- Ensure debt service for Project Bond Investors up to the total size of the instrument
- Credit enhance project bonds from a typical BBB- rating by up to 3 notches to A-
- As either a funded (subordinated loan) or unfunded (letter of credit) guarantee instrument





Sample PBCE Transaction – Greater Gabbard OFTO

