Geothermal Energy in Chile Third geothermal dialogue

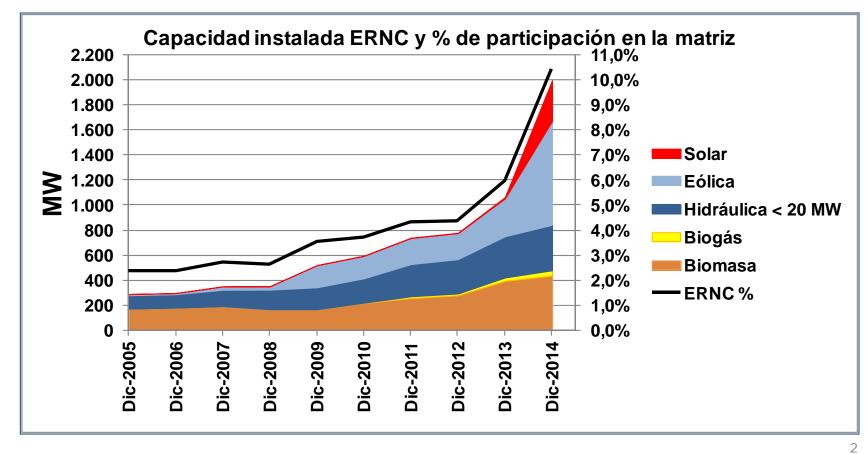


Gobierno de Chile

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A growing market in Chile for Non–Conventional Renewable Energy

- Today projects are competitive with traditional forms of generation;
- More than 100 new projects in operation since 2007;
- 90% of them related to new players in the electricity market;
- Portfolio with diversified types of technologies.

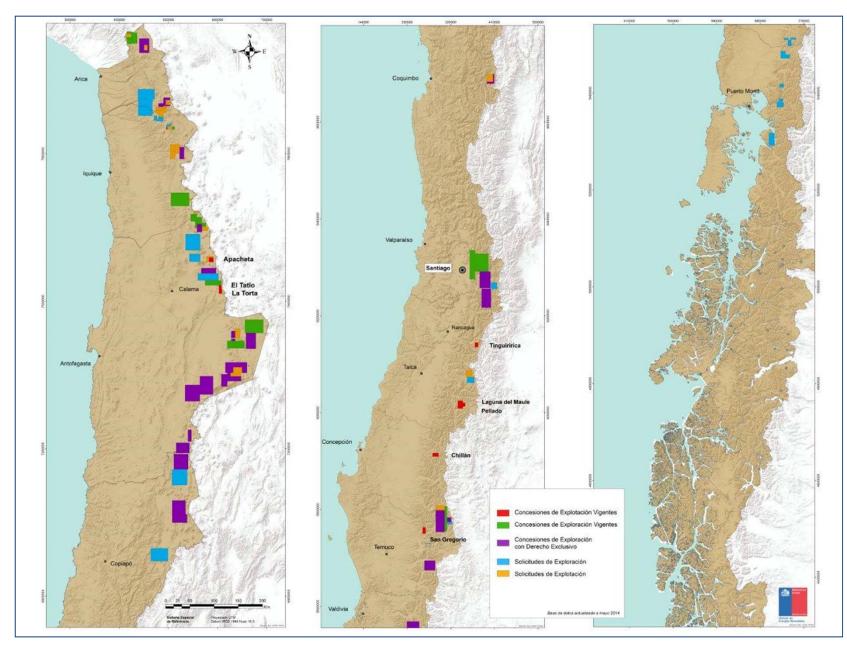


Geothermal Energy Concessions

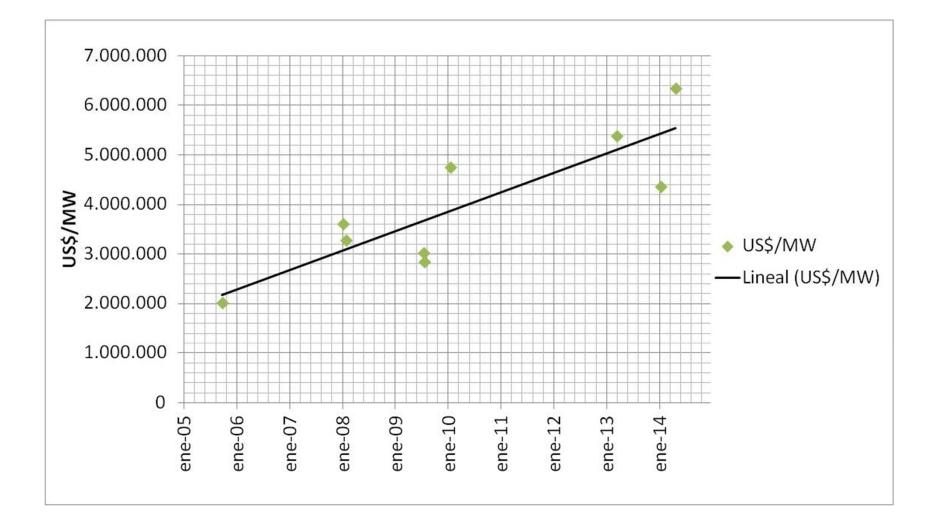
- All steps of the geothermal development are privates, without subsidies or preferential conditions. For the moment, all exploration risk is taken by concessionaires.
- Since 2007 there was big interest to obtain concessions, because we had high energy prices.

	Exploration	Explotation
N° Existing concessions	17	9
N° Expired concessions (with exclusive right)	34	N/A
N° Existing requests	32	25
N° Concessionaires	11	6

2.000.000 ha (aprox) with concessions



Development cost estimated by concessionaires



Higher structural cost than other countries

- The high altitudes create logistical difficulties for the location of camps and the extraction of industrial sites. Moreover, there is also a limited window of time when work can be carried out.
- Road and electric infrastructure far to geothermal reservoirs;
- Absence —at this moment- of consolidated geothermal services industry;





Then, higher exploration cost \rightarrow higher risk of the business \rightarrow slower and difficult investment decision.

Not easy, but it's possible, with private, public and international cooperation effort.



Government defined special conditions for geothermal projects in energy bids:

- They may opt to PPA (Power Purchase Agreement) without having "completely confirmed" the geothermal resources, with possibility of terminating the PPA if the project is determined to be unviable.
- It's permitted delay in energy supply, because problems in developing of geothermal field.
- PPAs will be granted five years before the required energy delivery date, permitting developed de project with a previous PPA.

MiRiG makes a big difference for the projects

- Four projects was considered. An estimated total amount of at least US\$150 million already has been investment by de concessionaires.
- The resources only permit than two companies were accepted for a final due diligence examination.

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Some initial lessons of MiRiG implementation in Chile

- The main interest of companies is to cover the risk of drilling wells, whether exploratory or field development. All companies selected short-term loans, because the possibility to convert it in grant in case of exploration failure.
- Because the high geothermal cost in Chile, the operations have to allocate important budget. Otherwise their impact will be marginal.
- It's necessary to have flexibility in the implementation. BID and the companies are learning in the process.
- Probably will be necessary increasing the number of projects to support by MiRiG, if the intention is contribute to development a specialized service industry.
- Because the importance of MiRiG, we proposed to CTF budget reallocation from other instrument approved for Chile..

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