Exploring Promising Financial Instruments to Unlock Additional Finance

Sixth Annual Meeting of the San Giorgio Group: Expanding Green, Low-Emissions Finance

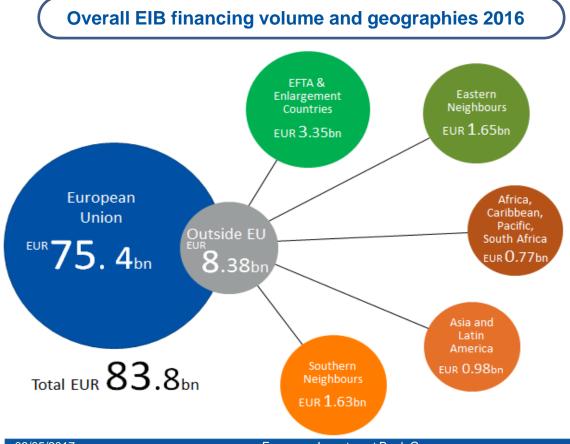
Martin Berg, European Investment Bank

Venice, 8 May 2017



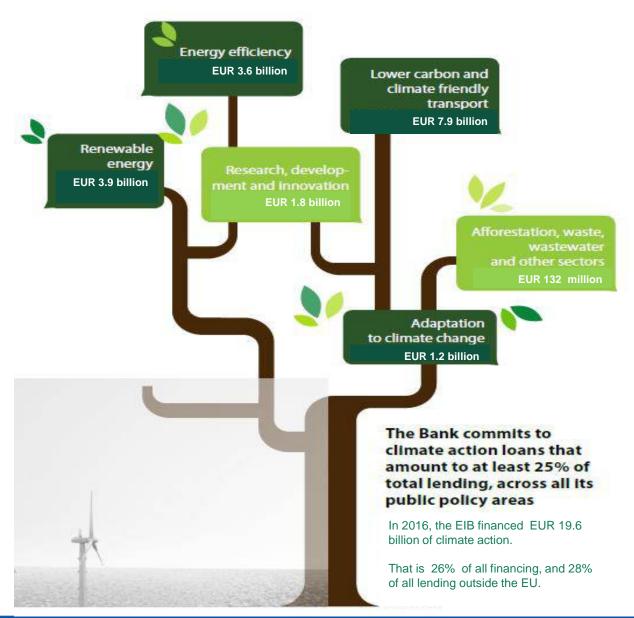
Overview of the EIB

- EIB shareholders are the 28 EU Member States.
- Largest multilateral lender and borrower in the world.
- Some 450 projects annually in more than 160 countries.
- Around 10% of financing is for projects outside the EU.



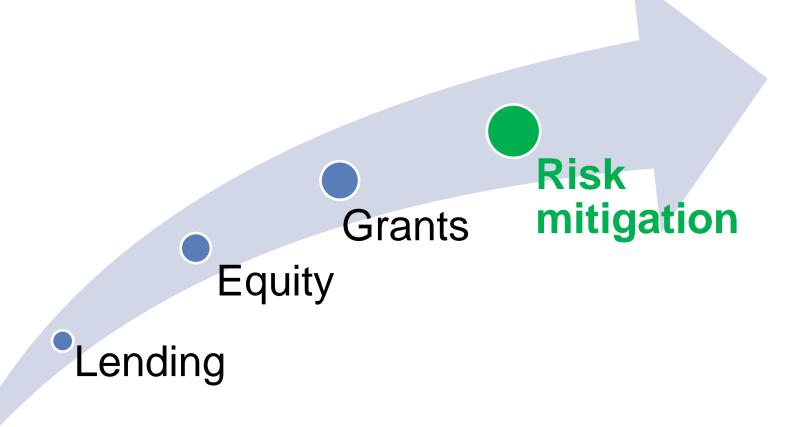


EIB 2016 Climate Action finance





Options to make climate projects commercially more attractive and leverage the private sector



Potential for leverage



Examples for paving the way for the private sector

Product

EIB Examples

Overview

Leverage Potential for Private Sector

Improve bankability of small projects

(ICF supported)

Access to risk protection and financing products for small RE project in Sub-Saharan Africa



Equity Funds

Ginkgo althelia

<u>Catalyse and leverage</u> additional private investment ("halo effect") and enable investment into new asset classes.



Layered funds

GREEN FOR GROWTH FUND SOUTHEAST EUROPE
INVESTING IN ENERGY EFFICIENCY AND RENEWABLE ENERGY

First loss protection for funds focused on specific policy outcome to allow public and private cofinancing



Fund of funds with first loss protection

GEEREF DOMESTICAL OF DEPOSITOR ET CANADA Innovative risk water fall for fund of funds focused on RE and EE in emerging markets and economies in transition to attract private coinvestment



Engage Institutional Investors Climate Awareness Bonds

<u>projects</u>: CABs pari passu with other EIB bonds (AAA rated)



Innovative Use of Bond Proceeds

Madagascar Climate/
Conservation Bond (under development)

Innovative use of bonds proceeds for equity fund investments



Example for cooperating with governments on engaging the private sector: Joint LUX-EIB Climate Finance Platform

Addressing climate change will require innovative, high impact finance solutions that mobilise the private sector

The Luxembourg government is looking to support high impact climate transactions and to promote Luxembourg as a centre for climate finance

The EIB aims to increase the impact of its climate financing, in particular by mobilising more private sector investment, which requires blended solutions

A joint climate finance platform with pre-agreed criteria and easy access to subordinated funding and high impact transactions is of mutual benefit for both partners



Joint LUX-EIB Climate Finance Platform – Overview





Platform management Origination Joint Climate Finance Structuring **Platform** Due diligence Funding (EUR 30m) E&S standards Subordinated funding Funding (€€€) Legal advice Quality Control High Impact High Impact High Impact Labelling Service Climate Finance Climate Finance Climate Finance Transaction 1 Transaction 2 Transaction n Provider ■ Vehicle set-up Vehicle) Vehicle) Vehicle) Consulting Co-finance Co-finance (€€€) (€€€) Private Investors (int'l)



More Information (please click on the pictures)













Questions?

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